

Summary of HBCU Training Session September 7-8, 2016 at NIH



September 7-8, 2016 As part of the Path to Sustainability HBCU program, NIH hosted a training session for the pilot HBCUs and their corporate partners. This was a follow-up to the Spring 2016 Symposium also hosted by the NIH Small Business Office. ETC works closely with this office to help identify the most critical needs of the HBCUs and incorporate the most effective resources into the training sessions. This collaborative effort between NIH and ETC shows commitment to the HBUCs in their preparation for federal procurement. The goal is to help the pilot HBCUs win federal contracts in the biomedical field specifically big data.

NIH Small Business Program Office hosted the training and developed a program focusing on the most important resources needed for the HBCUs and their corporate partners. Meaningful information was provided from representatives from key offices including NIH Division of Financial Advisory Services, NIH Grants Office, NIH Office of Chief Scientific Workforce Development and U.S. Small Business Administration (SBA). The training ended with a few pilot HBCUs and their teaming partners presenting their capabilities and receiving useful feedback in preparation for future proposal submission. This type of hands-on training will continue for the pilot HBCUs with an expectation of expanding it to other HBCUs which will ultimately promote economic growth.

Do you represent a government agency that wants to participate? [Contact ETC](#)

Do you represent a HBCU that needs assistance in becoming more competitive for federal R&D contracting? [Contact ETC](#)

Are you a company that can partner with a HBCU? [Contact ETC](#)



